DATA SCIENCES AND OPERATIONS

(FALL 2024)

DSO 499 – Frontiers of Digital Business Platforms

Section - 16345R

Professor *Grace Gu*

Email

gracegu@marshall.usc.edu

When

MW 2:00-3:50pm

Office Units
BRI 307D 4 Units



WHY TAKE THIS COURSE?

In 2021, seven out of the world's top ten largest public corporations by market capitalization are platform companies: *Apple, Amazon, Meta, Alibaba, Tencent, Alphabet, Microsoft...* These digital platforms are revolutionizing ALL industries: IT, finance, healthcare, entertainment, consumer retail, real estate automotive, or smart energy, you name it. Interested in a career in technology or management for digital platform companies? Do you want to have an advantage in case study interviews for jobs or summer internship opportunities for big tech platform companies in consulting/banking/media/gaming/entertainment/e-commerce/retail industries? Or do you want to launch your own product on digital platforms? This course will use case study methods to analyze digital tech platforms and prepare you for these great opportunities.

COURSE OBJECTIVES

This course gives students a competitive advantage in career preparation for consulting and business model innovation in any industry that delivers services and value through digital platforms. Upon completing the course, you will be able to understand, analyze, and independently conduct case study towards digital platform business models and platform strategy decisions.

KEY CONCEPTS

- Identify the key components and foundations of digital business platforms
- Assess business strategy decisions in managing digital business models
- Conduct in-depth case analysis on digital platforms
- Use digital business frameworks to theorize emerging digital platform phenomena
- Pitch to potential investors or business partners about the dynamics of disruptive digital platform business models

COURSE DESCRIPTION

The course contents are based on recent case studies, articles, industry reports, current happenings. We are aiming for a rich interactive and collaborative learning experience throughout this course. The class format will consist of lectures, case discussions, and student presentations. Concepts will be presented in the context of leading examples of internet and technology platforms such as the sharing economy platforms, online labor markets, computing technology platforms (e.g., mobile), social networks, cloud computing, videogames, and financial technology platforms. Examples of cases in this course include *Amazon*, *Uber*, *LinkedIn*, *TikTok*, *Facebook* (*Meta*), *Nike*, *Pinduoduo*, etc. The course is general management multi-disciplinary orientated. Enrollment open to all USC students from all schools and all majors.