

DATA SCIENCES AND OPERATIONS

USC Marshall School of Business

DSO-573 (Section 16303)

Data Analytics Driven Dynamic Strategy & Execution

TUESDAY
6:30 PM- 9:30 PM

Professor Sid Mohasseb
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DSO 573

Why Take the course?

- As stated by a previous student, because: "It's the perfect complement to the other analytics courses offered at Marshall. While the other courses provide tools for performing analytics, this course provides the all-important "Why?" element."
- Because the course is designed to help you harness the power of analytics with a broader enterprise view and to prepare you for leadership roles in corporate strategy and operations as well as Data Analytics.

Course Objectives

- Students learn about real life applications of data analytics in strategy formulation and execution through cases, business / leadership expert and business analytics practitioners as well as projects. The course provides a comprehensive framework for devising dynamic strategies within a continually changing and increasingly competitive business environment. The objective of the course is to provide the students the knowledge, the conceptual framework and the methods required to effectively leverage Data Analytics to shape winning strategies and execution plans. And to help students ready for a critical role as a translator that can work with both Data Science and business teams to identify and solve business problems.
- The Ultimate goal is the development of leaders that understand and can embrace both dynamic Strategy and Data Analytics and are prepared to help their organizations

Key Concepts

- Exertive / Dynamic Strategy Concepts
- Connected and living Enterprise
- Shifting Focus and Convergence
- Value Zones of Big Data and business centric data buckets and signals.
- Business Objectives to analytics connectivity model for Data Exploration & Discovery
- Value of Unstructured Data
- Dynamic Sustainability of competitive advantage
- Role of Translators

Course Description

Achieving and enhancing competitive advantage through applications of data analytics, continuous insight discovery, strategy formulation and execution for the next generation of corporate leaders.

This course focuses on the use of Data Analytics for business advantage across the value chain. It addresses advanced thinking in leveraging Analytics to discover and address business challenges in a functionally connected and strategically targeted manner. NOTE: This course is NOT focused on teaching tools, discussing data manipulation methods and/or covering statistical and modeling techniques.

Dynamic Strategy
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Connected View of
Planning to Execution



Strategic applications of Data
Analytics – beyond tools