

USC Leventhal

School of Accounting

SYLLABUS

ACCT 561T – INCOME TAXATION OF CORPORATIONS AND THEIR SHAREHOLDERS

Summer 2019 / May 20 – Aug 7

3.0 Units

Section 14218R ONLINE MEETING – Wednesdays 5:30 – 7:00 p.m. PDT via Zoom

This course offers concepts and principles governing the taxation of corporations and their shareholders; the effect of taxes on corporate formation, capital structure, distributions and liquidations. **Open only to MBT Students.**

COURSE STRUCTURE:

This course is taught in a flipped classroom format using videos and self-assessment exercises that are available on Blackboard. In the flipped classroom format, students do the assigned readings, view the assigned videos, and complete the self-assessment exercises PRIOR to attending the class session.

Students will attend their class session through a weekly Zoom meeting at the time and date indicated on the syllabus. These online class sessions allow students to discuss the topics covered in the reading, videos, and assessments, ask questions, and cover homework with faculty and peers.

RECOMMENDED

PREPARATION: ACCT 550T or ACCT 560T or LAW 600

INSTRUCTOR: Gregory M. Kling, CPA, MST
Lecturer of Accounting

CONTACT: Email: gkling@marshall.usc.edu
Phone: 213-740-5004
Office Hours: By appointment (virtual meetings available)

EMERGENCY NUMBERS: USC Emergency Info Line: 213-740-9233
USC Public Safety – Non Emergencies: 213-740-6000
USC Emergencies: 213-740-4321
USC Information Line: 213-740-2311 or KUSC Radio (91.5 FM)

REQUIRED TEXTS: Bittker & Eustice, *Federal Income Taxation of Corporations & Shareholders* WG&L Federal online treatise
(Available online through RIA Checkpoint)

Applicable Internal Revenue Code and Regulation Sections (Available online through RIA Checkpoint or CCH IntelliConnect)

RECOMMENDED

TEXT: Burke, *Federal Income Taxation of Corporations and Shareholders*, 8th Edition West Nutshell Series
(Available in paperback or eBook directly from the publisher at http://store.westacademic.com/Burkes_Federal_Income_Taxation_of_Corporations_and_Stockholders_in_a_Nutshell_8th_9781642425673.html)

COURSE LEARNING OUTCOMES:

Upon taking this course, students will be able to:

1. Determine the tax consequences to each party of the formation of a corporation.
2. Understand the difference between debt and equity and the impact on both the corporation and its shareholders.
3. Calculate the amount of corporate distributions taxable as dividends.
4. Distinguish between a redemption that can be treated as a sale or exchange and one that is taxed as a dividend.
5. Determine the appropriate tax treatment of corporate liquidations.

GRADES:

Pre-class preparation (completion of videos & self-assessment exercises) and	
Class Participation	150 points
Discussion Boards	50 points
Quizzes (75 points each)	150 points
Midterm Exam	250 points
Research Paper	100 points
Final Exam	<u>300</u> points
Total	<u>1,000</u> points

COURSE FORMAT:

This course is divided into eleven modules, and each module is intended to cover one week. Module activities may include reading assignments, weekly lessons, interactive exercises, homework assignments, Blackboard discussion forums, class sessions, and quizzes or exams. **It is expected that students will have completed all required activities and assignments before attending their class sessions each week.**

Students should ensure that they can access all of the online tools via Blackboard prior to the start of classes.

OVERVIEW OF TOOLSETS:

Blackboard (Bb). Blackboard is the primary learning management system currently used at USC and may be accessed at [USC Blackboard Home Page](#). From the Blackboard Course Home Page, students can access their course syllabus, identify readings, participate in discussion forums, submit assignments, take quizzes and exams, and review grades at any time. They can also access links to the other platforms used in this course.

Zoom. Zoom is the platform used for all online sessions and online office hours. A link and instructions to join MarshallTALK sessions will be posted in the Bb Course Home Page under the “MarshallTALK” tab. For more information about Zoom, go to: [Zoom Support Tutorials](#)

COURSE POLICIES:

1. Exams and quizzes will be given online. Instructions will be posted on Blackboard and the due dates are indicated in the syllabus. Exams will be timed but students have a flexible window in which to take the exam. Make up examinations will generally not be given, except in the case of a well-documented emergency, and arranged for in advance with the instructor. Extra credit assignments will not be available.
2. Your preparation grade involves the timely (i.e., before class that week) completion of the pre-recorded videos and self-assessment exercises for the Module. These exercises are graded for completion only – not for correctness. You can try these exercises as often as necessary to learn the material although only one attempt is necessary for full preparation credit.
3. The participation grade is based on general preparation for and participation in the class sessions. In this course homework problems (posted with Course Materials) are for your practice and learning and are not submitted for a grade. However, homework problems will be covered in the class sessions. Each student is expected to present the solution to at least one homework problem during the semester in our class sessions as part of your class participation grade.
4. Your grade for the discussion forum will be based on your participation in the forum as well as on the thoughtfulness and relevance of the posts.
5. Students are expected to attend all class sessions. **Students who miss the MarshallTALK sessions consistently or frequently will not be allowed to pass the course.**
6. The research paper will be evaluated based on content as well as on the effectiveness of your communication. This includes grammar, spelling, organization, and other essentials of effective writing. The topic will be posted in Blackboard.

GRADING POLICY:

This course adheres to the USC Leventhal School of Accounting and Marshall School of Business grading standards for graduate programs. In general, final course grades at the graduate

level in a core course average approximately B+ (3.3), but may vary based on class performance. For elective courses, the class average is usually higher--approximating 3.5, which is between a B+ and an A-. You must receive a C or better to pass a class, and you must have an *overall* B average (3.0 minimum) in order to graduate from USC. The graded elements of this course are listed in this syllabus along with information about how they will be evaluated.

STATEMENT ON ACADEMIC CONDUCT AND SUPPORT SYSTEMS:

USC seeks to maintain an optimal learning environment. Students are expected to submit original work. They have an obligation both to protect their own work from misuse and to avoid using another's work as their own. All students are expected to understand and abide by the principles of academic honesty outlined in the University Student Conduct Code (see University Governance, Section 11.00) of SCampus (www.usc.edu/scampus or <http://scampus.usc.edu>). The recommended sanctions for academic integrity violations can be found in Appendix A of the Student Conduct Code.

Plagiarism – presenting someone else's ideas as your own, either verbatim or recast in your own words – is a serious academic offense with serious consequences. Please familiarize yourself with the discussion of plagiarism in SCampus in Part B, Section 11, "Behavior Violating University Standards" <https://policy.usc.edu/scampus-part-b/>. Other forms of academic dishonesty are equally unacceptable. See additional information in SCampus and university policies on scientific misconduct, <http://policy.usc.edu/scientific-misconduct/>.

STUDENTS WITH DISABILITIES:

USC is committed to making reasonable accommodations to assist individuals with disabilities in reaching their academic potential. If you have a disability which may impact your performance, attendance, or grades in this course and require accommodations, you must first register with the Office of Disability Services and Programs (www.usc.edu/disability). DSP provides certification for students with disabilities and helps arrange the relevant accommodations. Any student requesting academic accommodations based on a disability is required to register with Disability Services and Programs (DSP) each semester. A letter of verification for approved accommodations can be obtained from DSP. Please be sure the letter is delivered to the instructor as early in the semester as possible. DSP is located in GFS (Grace Ford Salvatori Hall) 120 and is open 8:30 a.m.–5:00 p.m., Monday through Friday. The phone number for DSP is (213) 740-0776. Email: ability@usc.edu.

SUPPORT SYSTEMS:

Student Counseling Services (SCS) - (213) 740-7711 – 24/7 on call

Free and confidential mental health treatment for students, including short-term psychotherapy, group counseling, stress fitness workshops, and crisis intervention.

<https://engemannshc.usc.edu/counseling/>

National Suicide Prevention Lifeline - 1-800-273-8255

Provides free and confidential emotional support to people in suicidal crisis or emotional distress 24 hours a day, 7 days a week. <http://www.suicidepreventionlifeline.org>

Relationship & Sexual Violence Prevention Services (RSVP) - (213) 740-4900 - 24/7 on call

Free and confidential therapy services, workshops, and training for situations related to gender-based harm. <https://engemannshc.usc.edu/rsvp/>

Sexual Assault Resource Center

For more information about how to get help or help a survivor, rights, reporting options, and additional resources, visit the website: <http://sarc.usc.edu/>

Office of Equity and Diversity (OED)/Title IX compliance – (213) 740-5086

Works with faculty, staff, visitors, applicants, and students around issues of protected class. <https://equity.usc.edu/>

Bias Assessment Response and Support

Incidents of bias, hate crimes and microaggressions need to be reported allowing for appropriate investigation and response. <https://studentaffairs.usc.edu/bias-assessment-response-support/>

Student Support & Advocacy – (213) 821-4710

Assists students and families in resolving complex issues adversely affecting their success as a student EX: personal, financial, and academic. <https://studentaffairs.usc.edu/ssa/>

Diversity at USC – <https://diversity.usc.edu/>

Tab for Events, Programs and Training, Task Force (including representatives for each school), Chronology, Participate, Resources for Students

Discrimination, sexual assault, and harassment are not tolerated by the university. You are encouraged to report any incidents to the Office of Equity and Diversity <http://equity.usc.edu/> or to the Department of Public Safety, <http://capsnet.usc.edu/department/department-public-safety/online-forms/contact-us>.

This is important for the safety of the whole USC community. Another member of the university community – such as a friend, classmate, advisor, or faculty member – can help initiate the report or can initiate the report on behalf of another person. The Center for Women and Men <http://www.usc.edu/student-affairs/cwm/> provides 24/7 confidential support, and the sexual assault resource center webpage <https://sarc.usc.edu/reporting-options/> describes reporting options and other resources.

COMMUNITY EMERGENCIES:

If an officially declared emergency makes travel to campus infeasible, *USC Emergency Information* <http://emergency.usc.edu/> will provide safety and other updates, including ways in which instruction will be continued by means of blackboard, teleconferencing, and other technology.

STATEMENT ON RETENTION OF PAPERS FROM THE CURRICULUM OFFICE:

According to the *Guidelines on Documents Retention*, University policy requires that final exams and all other grade work which affected the course grade be kept for one year. Other papers or work that instructors hand back but that students fail to pick up can be held for one month.

SYSTEM REQUIREMENTS:

Technical Support

- For Blackboard support go to [USC ITS Services Website](#) or call USC ITS at (213) 740-5555
- For MarshallTALK (Zoom) support go to [Zoom Support](#) or call (888) 799-9666 ext. 2

Required Equipment

- Computer (PC or Mac)
- Headset (**PER LEVENTHAL POLICY, HEADSETS ARE REQUIRED**)
- HD Webcam
- High speed Internet connection
- Up-to-date internet browser (Chrome, FireFox, Safari, or Internet Explorer)

SUMMARY OF DELIVERABLES:

Assignment	Module	Due Date
Discussion Board	Module 2	5/26/19
Quiz	Modules 1 – 3	6/9/19
Research Paper		6/25/19
Midterm	Modules 1 – 6	7/2/19
Discussion Board	Module 8	7/7/19
Quiz	Modules 7 – 8	7/14/19
Discussion Board	Module 11	7/28/19
Final Exam	Modules 1 - 11	8/7/19

IMPORTANT DATES—Summer Semester 2019

May 20	First day of Classes
June 4	Last Day to Add/drop (with refund)
June 20	Last Day to drop class (no refund)
July 22	DROP DAY—Last day to drop a class with mark of “W”
August 7	Last day of term

COURSE REQUIREMENTS BY WEEK:

	Introduction to Online Coursework
Learning Outcomes	<ol style="list-style-type: none"> 1. Access Blackboard Course Materials 2. Navigate the Blackboard Classroom 3. Introduce yourself using Blackboard Discussion Forum
Readings	Course Syllabus (found in Blackboard course pages)
Activities	Access Blackboard Material
Assignments	<p>Blackboard Discussion Forum (found in Blackboard course pages) Post your bio or introduction in the Blackboard Discussion Board. In approximately 100 words, describe:</p> <ul style="list-style-type: none"> • who you are • what you do for a living • where you are located • what tax experience you have • what you hope to get out of this course <p>Respond to at least one of your peers' posts with a thoughtful and substantive comment.</p> <p>Blackboard Classroom Try navigating through the Blackboard Classroom for an overview of the course.</p>

MODULE 1: Formation of a Corporation I	
Learning Outcomes	<ol style="list-style-type: none"> 1. Identify and apply the basic requirements for application of Section 351 and Section 1032 2. Calculate the consequences of Sections 351 and 1032 for shareholders and corporations, relating to gains/losses, basis, and holding period. 3. Compare the treatment of a shareholder transferring property and services under Section 351.
Readings	IRC §§ 351, 358, 362, 368(c), 1032, 1223(1), 1223(2) Regs. § 1.351-1 B&E ¶ 3.01, 3.02, 3.07, 3.08, 3.09, 3.10[1], [4], 3.11[1], [6], 3.12[1], 3.13
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 1.
Assignments	Complete Module 1 homework problems to be discussed in the class session.
Attend Class Wed May 22	ZOOM Meeting 5:30 – 7:00 p.m. PDT

MODULE 2: Formation of a Corporation II	
Learning Outcomes	<ol style="list-style-type: none"> 1. Determine the tax treatment of “boot” under Section 351, including the allocation of boot gain to multiple properties 2. Calculate the recognized gain when a shareholder receives an installment note in a 351 transaction. 3. Evaluate the tax consequences of liabilities being assumed under Section 357.
Readings	IRC § 357 Regs. § 1.357-1, Regs. § 1.357-2, Prop. Reg. § 1.351-2, Prop. Reg. § 1.453-1(f)(3)(ii) B&E ¶ 3.05, 3.06, 3.10[3], 3.11[4], 3.15[1], 3.18
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 2.
Assignments	Complete Module 2 homework problems to be discussed in the class session. Blackboard Discussion Forum: Answer the Module 2 question in the Discussion Forum and respond to one of your classmates’ posts. SUBMIT BY 7:00 PM on Sunday, May 26.
Attend Class Wed May 29	ZOOM Meeting 5:30 – 7:00 p.m. PDT

MODULE 3: Formation of a Corporation III	
Learning Outcomes	<ol style="list-style-type: none"> 1. Compute the appropriate tax treatment of organizational costs. 2. Analyze the tax treatment of a contribution of capital for the corporation, shareholders and non-shareholders. 3. Evaluate the business considerations of issuing debt versus equity. 4. Determine the tax treatment on the disposition or worthlessness of debt and equity.
Readings	IRC §§ 108(e), 118, 248, 362(a)(2), 362(c), 385, 165(g), 166 Treas. Reg. § 1.248-1 B&E 3.13, 3.17, 4.01, 4.02[1], [2], [3], 4.03, 5.06[1]
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 3.
Assignments	Complete Module 3 homework problems to be discussed in the class session.
Attend Class Wed June 5	ZOOM Meeting 5:30 – 7:00 p.m. PDT
Quiz #1	Complete Quiz # 1 on Modules 1 to 3 materials under “Assignments” in Blackboard. SUBMIT BY 7:00 PM on Sunday, June 9.

MODULE 4: Operational Issues and Limitations	
Learning Outcomes	<ol style="list-style-type: none"> 1. Review basic judicial doctrines with regard to corporate taxation. 2. Determine corporate taxable income. 3. Explain the rules for net operating losses. 4. Calculate the potential penalty taxes applicable to a corporation.
Readings	IRC § 11, 162(m), 163(j), 170(b)(2), 170(d)(2), 172, 243, 246, 531 to 533, 535, 537, 541 to 543, 1211(a), 1212(a) B&E 1.01, 1.05[2][b] – [d], 4.02[4][d], 5.01- 5.03 (excluding 5.03[5] – [7], [9], [10]), 5.05 to 5.05[2], 5.05[7][a] – [c], 7.01 – 7.06, 7.20 – 7.24
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 4.
Assignments	Complete Module 4 homework problems to be discussed in the class session.
Attend Class Wed June 12	ZOOM Meeting 5:30 – 7:00 p.m. PDT

MODULE 5: Non-Liquidating Distributions-Cash and Constructive Dividends	
Learning Outcomes	<ol style="list-style-type: none"> 1. Define and compute earnings and profits. 2. Determine the tax consequences of a corporate distribution of cash, including the impact on current and accumulated earnings and profits. 3. Identify when a constructive distribution occurs.
Readings	IRC § 301, 312, 316, 317 Treas. Reg. §§ 1.301-1(a) – (c); 1.312-1; 1.312-6; 1.312-15; 1.316-1(a); 1.316-2 Rev Rul 74-164 B&E 8.01 – 8.06
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 5.
Assignments	Complete Module 5 homework problems to be discussed in the class session.
Attend Class Wed June 19	ZOOM Meeting 5:30 – 7:00 p.m. PDT
Research Paper	Complete Research Paper by 11:59 PM on Tuesday, June 25.

MODULE 6: Non-Liquidating Distributions-Property Distributions	
Learning Outcomes	<ol style="list-style-type: none"> 1. Differentiate the tax consequences of a property versus cash distribution for the corporation and shareholder. 2. Calculate the effect on Earnings & Profits of a corporation's distribution of depreciated property. 3. Compute the shareholder's basis in property received pursuant to a corporate distribution.
Readings	IRC § 301, 311, 312, 316, 317(a) Reg § 1.301-1(d) – (m), 1.312-7(b) B&E 8.20 – 8.23
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 6.
Assignments	Complete Module 6 homework problems to be discussed in the class session.
Attend Class Wed June 26	ZOOM Meeting 5:30 – 7:00 p.m. PDT

	Midterm Exam
Learning Outcomes	Confirm outcomes of Modules 1 through 6.
Activities	Study for Exam on Modules 1 – 6.
Assignments	Take online Midterm Exam: Due by Tuesday, July 2 at 7:00 p.m. See Blackboard “Assignments” for Instructions.

	MODULE 7: Stock Redemptions & Partial Liquidations I
Learning Outcomes	<ol style="list-style-type: none"> 1. Explain what a redemption is. 2. Identify the tax consequences when a redemption is treated as a sale or exchange versus a Section 301 distribution. 3. Identify the four criteria of Section 302. 4. Apply the constructive ownership rules to allocate ownership to an entity. 5. Determine when Section 302(b)(1) will apply to treat a redemption as a sale or exchange. 6. Apply the three Section 302(b)(2) tests to determine if a substantially disproportionate redemption has occurred.
Readings	IRC § 302, 317(b), 318 B&E 9.01 – 9.03, 9.05
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 7.
Assignments	Complete Module 7 homework problems to be discussed in the class session.
Attend Class Wed July 3	ZOOM Meeting 5:30 – 7:00 p.m. PDT

MODULE 8: Stock Redemptions & Partial Liquidations II	
Learning Outcomes	<ol style="list-style-type: none"> 1. Apply the rules of Section 302(b)(3) to determine if a redemption is a sale or exchange. 2. Discuss the requirements of Section 302(b)(4) and determine situations where it might apply. 3. Explain what happens to basis when a redemption of stock is treated as a dividend under Section 301. 4. Define redemptions through the use of related corporations under Section 304. 5. Determine when Section 301 applies to a Section 304 deemed redemption. 6. Differentiate between the taxability of transactions when Section 301 does and does not apply to a Section 304 deemed distribution.
Readings	<p>IRC § 302 – 304, 318</p> <p>Skim § 351</p> <p>B&E 9.04, 9.07 (excluding 9.07[3][b]), 9.09 (excluding 9.09[5]), 9.22[1], 9.22[2] first two paragraphs, 9.22[3]</p>
Activities	Complete the self-assessment exercises in Blackboard for Module 8.
Assignments	<p>Complete Module 8 homework problems to be discussed in the class session.</p> <p>Blackboard Discussion Forum: Answer the Module 8 question in the Discussion Forum and respond to one of your classmates' posts. SUBMIT BY 7:00 PM on Sunday, July 7.</p>
Attend Class Wed July 10	ZOOM Meeting 5:30 – 7:00 p.m. PDT
Quiz #2	Complete Quiz # 2 on Modules 7 to 8 materials under “Assignments” in Blackboard. SUBMIT BY 7:00 PM on Sunday, July 14.

MODULE 9: Stock Dividends & Section 306 Stock	
Learning Outcomes	<ol style="list-style-type: none"> 1. Demonstrate the rules pursuant to Section 305 with regard to stock dividends, including exceptions to its application. 2. Determine when a shareholder has received Section 306 stock. 3. Calculate the tax consequences of dispositions of Section 306 stock.
Readings	<p>IRC § 305 to 307</p> <p>Reg § 1.305-1 to -7, 1.306-1 to -3</p> <p>B&E 8.40 – 8.42, 8.60 – 8.65</p>
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 9.
Assignments	Complete Module 9 homework problems to be discussed in the class session.
Attend Class Wed July 17	ZOOM Meeting 5:30 – 7:00 p.m. PDT

MODULE 10: Complete Liquidations	
Learning Outcomes	<ol style="list-style-type: none"> 1. Distinguish a complete liquidation from a sale. 2. Discuss the differences in tax impact between a complete liquidation distribution versus a dividend. 3. Compute the amount of gain or loss recognized by a liquidating corporation. 4. Calculate the tax consequences to the shareholder on receipt of property in a complete liquidation. 5. Determine the basis of property received in a complete liquidation.
Readings	IRC § 331, 334, 336, 362(e)(2) Reg § 1.331-1(e) B&E 10.20, 10.21[1] to [3], 10.22 – 10.25 (excluding 10.21[7])
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 10.
Assignments	Complete Module 10 homework problems to be discussed in the class session.
Attend Class Wed July 24	ZOOM Meeting 5:30 – 7:00 p.m. PDT

MODULE 11: Subsidiary Liquidations	
Learning Outcomes	<ol style="list-style-type: none"> 1. Apply the Section 332 criteria for a qualifying subsidiary liquidation. 2. Explain the impact of insolvency in a Section 332 liquidation. 3. Compute the basis of liquidated assets in the hands of the Parent Corporation. 4. Determine the tax effect of the subsidiary's liquidation on minority shareholders. 5. Apply Section 337(a) when determining the recognition of gain/loss to the liquidating corporation. 6. Illustrate the carryover of tax attributes in a Section 332 liquidation.
Readings	IRC § 332, 334, 336(d)(3), 337, 381 Reg § 1.332-2 B&E 10.10 – 10.15, 14.20, 14.21[1], 14.21[2], 14.23[1][a], 14.23[2], 14.23[5]
Activities	Watch the pre-recorded lectures and complete the self-assessment exercises in Blackboard for Module 11.
Assignments	Complete Module 11 homework problems to be discussed in the class session. Blackboard Discussion Forum: Answer the Module 11 question in the Discussion Forum and respond to one of your classmates' posts. SUBMIT BY 7:00 PM on Sunday, July 28.
Attend Class Wed July 31	ZOOM Meeting 5:30 – 7:00 p.m. PDT

	Final Exam
Learning Outcomes	Demonstrate understanding of Modules 1 to 11.
Activities	Study for Exam on Modules 1 – 11.
Assignments	<p>Take online FINAL EXAM (cumulative): Due by Wednesday, August 7 at 7:00 p.m.</p> <p>See Blackboard “Assignments” for Instructions.</p>

**Appendix I. USC LEVENTHAL STUDENT LEARNING OUTCOMES FOR
MASTER OF ACCOUNTING AND MASTER OF BUSINESS TAXATION PROGRAMS**

How ACCT 561T Contributes to Leventhal Graduate Program Learning Goals

Marshall Graduate Program Learning Goals	ACCT 561T Objectives that support this goal	Assessment Method*
<p><i>Learning Goal #1: Technical, Conceptual, Problem-Solving</i> Students will be competent in and be able to apply discipline-specific knowledge and skills in the fields of accounting or taxation. This learning outcome includes the development of critical thinking and problem-solving skills, as well as an understanding of the strategic role of accounting and taxation in business organizations and society.</p> <ul style="list-style-type: none"> □ MBT specific—Apply critical thinking and problem-solving skills related to taxation of individuals, flow-through entities, and corporations. Recognize potential opportunities for tax savings and tax planning. 	1 to 5	Class Participation, Quizzes, Midterm Exam, Final Exam, and Research Paper
<p><i>Learning Goal #2: Professional Development</i> Students will be able to communicate clearly and strategically, after considering the relevant audience, situation, and purpose of the communication. Students will demonstrate the ability to work productively with others to accomplish established goals.</p> <ul style="list-style-type: none"> □ MBT specific—Convert complex and technical tax terminology into language that translates to non-technical audiences. Demonstrate strong interpersonal communication skills that build relationships with clients over time. Document exchanges with careful attention to word choice, tone, and accuracy. 	1 to 5	Class Participation and Research Paper
<p><i>Learning Goal #3: Research/Life-Long Learning</i> Students will be able to use relevant research databases and academic/professional literature to gain new knowledge and analyze business situations.</p> <ul style="list-style-type: none"> □ MBT specific—Use computer-based and paper-based systems to thoroughly research tax codes, tax law, rulings and interpretations. Use knowledge to be able to adjust to changes in tax law over time. 	1 to 5	Class Participation, Quizzes, Midterm Exam, Final Exam, and Research Paper
<p><i>Learning Goal #4: Ethical Principles and Professional Standards</i> Students will be able to apply ethical principles and professional standards in analyzing situations and making informed decisions.</p> <ul style="list-style-type: none"> □ MBT specific—Demonstrate understanding of and apply consistently the ethical principles and professional standards related to the profession. Show the ability to express and follow rules of independence and the highest sense of professional ethics. 	1 to 5	Class Participation and Research Paper