COURSE OBJECTIVES:
To familiarize students with the concepts and uses of accounting data for managerial planning, control and decision-making. This course emphasizes the collection and analysis of cost data for the purpose of achieving firm objectives. It focuses on the development of product cost information that will be useful for profit maximization in managerial decisions in the realm of price setting, determination of product mix, and in cost minimization actions.

TEXTBOOK:

COURSE REQUIREMENTS:
1. The pre-requisite course is ACCT 370ab.
2. All reading and written assignments should be prepared for the class as assigned.
3. Grades will be based on the following:

   40% Mid-Term Examination  
   40% Final Examination  
   10% Quizzes (Best of 2)  
   10% Class Exercises & Participation

Exams
Exams may include: multiple-choice questions, short answer / brief essay questions, exercises, and problems. Preparing for exams involves dedication and ends only when you can: 1) identify the relevant issues in a given business situation; 2) analyze the data and transform it into information to be used in a comprehensive
answer; and 3) explain what you did using techniques demonstrated in class. The best bet for success involves a number of steps. First, is making sure you do the advanced preparation for each class session. Second is reworking problems done in class and trying other / additional problems. Third is making sure you ask questions in a real-time manner to solidify your understanding of the material as we go, rather than trying to ‘get it’ right before an exam. Remember, on exams you will be required to perform all work (e.g., problem setup, solution generation, and answer presentation) on your own.

During the semester, each exam will be returned no more than one week after it has been given. After each test is returned there is a one-week reflection period and then you will have one week to discuss your grade. After this time, grades on tests become final. All other grades are final once given.

The Leventhal School of Accounting policy is exams should not be missed unless there is a very serious emergency AND it can be properly documented. Also, to the extent possible, you must inform the instructor of the emergency prior to the exam (it is understood this is not always possible). If you miss an exam for something other than a serious emergency and / or you cannot provide documentation, you will receive a zero grade for the exam. If there is a serious emergency, you can provide proper documentation and (when possible) have notified me before the exam, a substitute grade will be calculated based on the normalized average of your remaining future exams. There will be no make-up exams.

The final exam must be taken at the scheduled time unless an incomplete contract has previously been approved according to Leventhal School of Accounting guidelines.

**Quizzes**

There will be two (2) quizzes during the course. They will be given one ‘class week’ before each exam. Quizzes may include multiple-choice questions, exercises and problems. Preparing for quizzes is facilitated by keeping up with the work in class, reworking problems we have done in class, and trying other problems. No make-up quizzes will be given as only the highest raw score is used to generate the quiz component of the total score.

**In-class Exercises**

At various points during the semester, unannounced exercises will be introduced to provide students with examples of kind of material they should expect to see on exams. These exercises can be completed by ad hoc groups, of four members or less, using any course materials present (i.e., open book / open notes). Points are earned by students completing the exercise based on the proper application of the techniques covered during class discussion. No make-ups or alternative assignments will be accepted.
Final Course Grades
Final letter grades will be assigned based on a curve giving and average GPA of approximately 3.30. The average will be consistent with the grading policies of the Leventhal School of Accounting.

The Leventhal School of Accounting adheres strictly to the grading standards of the University and the School of Business Administration. Additionally, the Leventhal School of Accounting has supplemented those standards with certain others. For students' convenience, and to prevent misunderstanding, these additional standards are summarized below.

**GRADING STANDARDS**

The following grades are used: A - excellent; B - good; C - fair; D - minimum passing; F - failure. The grade of F is awarded for failing work at the end of the semester. The assignment of minuses and pluses when earned is required.

The grade of W (Withdraw) is assigned if the student officially withdraws after the third week but before the end of the twelfth week of the semester. No withdrawals will be permitted after the end of the twelfth week except by student petition to the University’s Committee on Academic Policies and Procedures.

Students may elect to audit courses during the first three weeks of the semester. A course taken for audit (V) will be assessed at the current tuition rate. A course taken for audit (V) will not receive credit and will not appear on the USC transcript or grade report. Under no circumstances will the University allow a change in the registration status of a course from letter grade or credit to audit (V) or vice versa after the third week of a given semester.

**Incomplete Grades Explanation**
In incomplete (IN) grade may be assigned due to an “emergency” that occurs after the 6th week of classes for half semester courses or the 12th week for full-semester courses. An “emergency” is defined as a serious documented illness, or an unforeseen situation that is beyond the student’s control, that prevents a student from completing the semester. Prior to the 6th or 12th week, the student still has the option of dropping the class. Arrangements for completing an IN course should be initiated by the student, and negotiated with the instructor. Class work to complete the course should be completed within one calendar year from the date the IN was assigned. The IN mark will be converted to an F grade should the course not be completed.

**G.P.A. PREREQUISITES FOR UNDERGRADUATE ACCOUNTING COURSES**
The grade point average prerequisites for any undergraduate student enrolled in any accounting course is a minimum 2.5 GPA for all completed accounting courses. In computing grade point average prerequisites, BUAD 250ab, 280, 281, 305 and 302T are considered accounting courses.
Grades in accounting courses taken at other institutions will not be included in the computation of the cumulative accounting grade point average.

When a student's cumulative accounting grade point average falls below 2.5, the student is placed on probation. If a student on probation does not regain a minimum accounting cumulative GPA of 2.5 after completing the next 12 semester hours in all courses (including accounting courses) attempted within the University, that student will not be permitted to continue as an accounting major in the Leventhal School of Accounting. Exceptions to this policy may be granted only in unusual circumstances by the Academic Standards Committee of the Leventhal School of Accounting. Decisions of the Academic Standards Committee are final.

To be removed from probationary status, a student may elect either to take another accounting course or courses for which prerequisites are met or to repeat an accounting course or courses in an attempt to earn a higher grade. Regardless of the course of action taken, all courses completed will be counted in computing the cumulative accounting grade point average.

The grade of "W" in an accounting course taken while a student is on probation will not extend probation. The probation period ends at the end of that semester during which the student completes a cumulative total of 12 semester hours of courses in any subject(s) at the university. Under no conditions will the student be permitted more than two successive semesters, including the summer semester, to complete the 12 semester hours of courses.

Students must attain a minimum 2.5 cumulative accounting grade point average to graduate with a Bachelor of Science in Accounting degree.

See the USC Catalogue for further restrictions on including grades in repeated classes in the overall grade point average computation.

4. Retention of Graded Material:
   Exams will be retained for one semester subsequent to the one in which you take the course. All other assignments including class exercise assignments will be handed back in class. It is your responsibility to either collect your graded assignments or to make arrangements to pick them up. Any such assignments not picked up will be retained until the end of the semester. These assignments will be discarded one week after beginning of the next semester.

5. Students with Disabilities:
   Any student requesting academic accommodations based on disability is required to register with Disability Services and Programs (DSP) each semester. A letter of verification for approved accommodations can be obtained from DSP. Please be sure the letter is delivered to me AS EARLY in the semester as possible. DSP is located in STU 301 ad is open 8:30 am to 5 pm, Monday through Friday. The number is (213) 740-0776.
6. **Academic Integrity – Leventhal School of Accounting Honor Code**

Students enrolled in any class offered by the Leventhal School of Accounting are expected to uphold and adhere to the standards of academic integrity established by the Leventhal School of Accounting Student Honor Code. Students are responsible for obtaining, reading, and understanding the Honor Code System handbook. Students who are found to have violated the Code will be subject to disciplinary action as described in the handbook. For more specific information, please refer to the Student Honor Code System handbook, available in class or from the receptionist in ACC 101.

7. **Technology Policy**

Laptop and Internet usage is not permitted during academic or professional sessions unless otherwise stated by the professor. Use of other personal communication devices, such as cell phones, is considered unprofessional and is not permitted during academic or professional sessions. Upon request, all electronic devices in your possession (e.g., cell / smart phones, tablets, laptops, etc.) must be completely turned off and / or put face down on the desk in front of you. In addition, at certain times (i.e., during exams), you might also be asked to deposit your devices in a designated area in the classroom. Video recording of faculty lectures is not permitted due to copyright infringement regulations. Audio recording is only permitted if approved in advance by the professor. Use of any recorded or distributed material is reserved exclusively for the USC students registered in this class.

8. **Recordings**

No student may record any lecture, class discussion or meeting with the professor without the professor's prior express written permission. The word “record” or the act of recording includes, but is not limited to, any and all means by which sound or visual images can be stored, duplicated or retransmitted whether by an electro-mechanical, analog, digital, wire, electronic or other device or any other means of signal encoding. The professor reserves all rights, including copyright, to lectures, course syllabi and related materials, including summaries, PowerPoints, prior exams, answer keys, and all supplementary course materials available to the students enrolled in this class whether posted on Blackboard or otherwise. They may not be reproduced, distributed, copied, or disseminated in any media or in any form, including but not limited to all course note-sharing websites. Exceptions are made for students who have made prior arrangements with DSP and the professor.
1. The ability of students to write clearly and concisely is a necessary prerequisite to success in accounting work. Accordingly, students will be required to demonstrate writing capability in all accounting courses. This may be accomplished primarily through the inclusion of essay-type questions on course examinations.

2. No unregistered students are permitted to attend accounting classes regularly.

Emergency Preparedness / Course Continuity
If an officially declared emergency makes travel to campus infeasible, USC Emergency Information (http://emergency.usc.edu/) will provide safety and other updates, including ways in which instruction will be continued by means of blackboard, teleconferencing, and other technology. USC’s Blackboard learning management system and support information is available at blackboard.usc.edu.

For additional information, you may use any of the following:

**USC Emergency** – (213) 740-4321  
**USC Emergency Information** – (213) 740-9233  
**USC Information** – (213) 740-2311  
**KUSC Radio** – 91.5 FM
Important Dates for Spring 2016

First Day of Class *(Regular Session and Session 431)*
Monday, January 11

Accounting Orientation – ACCT 370 lab time
Friday, January 15 *(10am)*

Martin Luther King Jr. Birthday, University Holiday
Monday, January 18

Last Day to Add or Drop without a "W* *(1st Half Session 431)*
Tuesday, January 19

USC Career Fest
Monday, January 25 - Friday, January 29

Last Day to Add or Drop without a "W* *(Regular Session)*
Friday, January 29

Last Day to Add or Drop without a "W* *(1st Half Session 431)*
Tuesday, February 2

USC Career Day
Thursday, February 4

Last Day to change P/NP to letter grade *(1st Half Session 431)*
Friday, February 5 *(8am)*

Resumes for Spring Resume Book Due
Monday, February 8

Leventhal Scholarship Applications Due
Friday, February 12 *(Noon)*

Summer Leadership Programs, Information Session Panel
Monday, February 15

President’s Day, University Holiday
Tuesday, February 16

Last Day to Drop with “W” *(1st Half Session 431)*
Thursday, February 18 *(6-9pm)*

Meet the Firms – Galen Center (Accounting Society)
Friday, February 26

Last Day to change P/NP to letter grade *(Regular Session)*
Monday, February 29 - Friday, March 4

Final Examinations *(1st Half Session 431)*
Monday, March 7

First Day of Class *(2nd Half Session 442)*
Monday, March 14 - Friday, March 18

Spring Break
Tuesday, March 15

Last Day to Add or Drop without a "W" *(2nd Half Session 442)*
Wednesday, March 30

Last Day to change P/NP to letter grade *(2nd Half Session 442)*
Friday, April 8

Last Day to Drop with a "W" *(Regular Session)*
Monday, April 18

Last Day to Drop with “W” *(2nd Half Session 442)*
Thursday, April 21

LSOA Annual Scholarship Dinner
Wednesday, May 4 - Wednesday, May 11

Final Examinations *(Regular Session and Session 442)*
Friday, May 13

Commencement
## STUDENT LEARNING OBJECTIVES

<table>
<thead>
<tr>
<th>OBJ 1</th>
<th>Heavy Technical, Conceptual, Problem-Solving Knowledge</th>
<th>Students will expand their critical thinking and problem solving skills learned in introductory and intermediate accounting courses.</th>
</tr>
</thead>
<tbody>
<tr>
<td>OBJ 2</td>
<td>Heavy Research, Analysis, and Critical Thinking</td>
<td>Students will use academic/professional literature to build their knowledge of and analyze complexities of business internal and external accounting requirements.</td>
</tr>
<tr>
<td>OBJ 3</td>
<td>Light Ethical Decision Making</td>
<td>Students will apply ethical principles and professional standards in decision making.</td>
</tr>
<tr>
<td>OBJ 4</td>
<td>Light Communication</td>
<td>Students will continue to strengthen their ability to communicate ideas clearly and strategically, after considering the relevant audience, situation and purpose of the communication.</td>
</tr>
<tr>
<td>OBJ 5</td>
<td>Medium Leadership, Collaboration, and Professionalism</td>
<td>Students will demonstrate leadership skills and the ability to work cooperatively and productively to accomplish established goals.</td>
</tr>
</tbody>
</table>
# ACCT 372 Spring 2016
## SCHEDULE

<table>
<thead>
<tr>
<th>DAY</th>
<th>DATE</th>
<th>TOPIC</th>
<th>ADVANCE READING (Kinney, Raiborn, 9th Edition)</th>
<th>PROBLEMS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>March 8&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Cost Management Systems, Cost Terminology, Product Cost</td>
<td>Chapter 2</td>
<td>2-47</td>
</tr>
<tr>
<td>2.</td>
<td>March 10&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Absorption/Variable</td>
<td>Chapter 3</td>
<td>3-47; 3-48</td>
</tr>
<tr>
<td></td>
<td><strong>March 12&lt;sup&gt;th&lt;/sup&gt; through 21&lt;sup&gt;st&lt;/sup&gt;</strong></td>
<td><strong>Spring Break – ENJOY!</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>March 22&lt;sup&gt;nd&lt;/sup&gt;</td>
<td>Activity Based Costing / Activity Based Management</td>
<td>Chapter 4</td>
<td>4-35; 4-36; 4-47</td>
</tr>
<tr>
<td>4.</td>
<td>March 24&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Activity Based Costing / Activity Based Management</td>
<td>Chapter 4</td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>March 29&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Process Costing</td>
<td>Chapter 6</td>
<td>6-27; 6-29</td>
</tr>
<tr>
<td>6.</td>
<td>March 31&lt;sup&gt;st&lt;/sup&gt;</td>
<td>Process Costing &amp; Quiz #1</td>
<td>Chapter 6</td>
<td>6-44; 6-45</td>
</tr>
<tr>
<td>7.</td>
<td>April 5&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Budgeting</td>
<td>Chapter 8</td>
<td></td>
</tr>
<tr>
<td>8.</td>
<td>April 7&lt;sup&gt;th&lt;/sup&gt;</td>
<td><strong>MIDTERM</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9.</td>
<td>April 12&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Variance Analysis</td>
<td>Chapter 7</td>
<td>7-34; 7-35; 7-36</td>
</tr>
<tr>
<td>10.</td>
<td>April 14&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Variance Analysis</td>
<td>Chapter 7</td>
<td>7-56; 7-65; 7-66</td>
</tr>
<tr>
<td>11.</td>
<td>April 19&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Cost – Volume – Profit</td>
<td>Chapter 9</td>
<td>9-23; 9-24; 9-37</td>
</tr>
<tr>
<td>12.</td>
<td>April 21&lt;sup&gt;st&lt;/sup&gt;</td>
<td>Joint Costs and By-Products</td>
<td>Chapter 11</td>
<td>11-43; 11-45; 11-54</td>
</tr>
<tr>
<td>13.</td>
<td>April 26&lt;sup&gt;rd&lt;/sup&gt;</td>
<td>Financial &amp; Non-Financial Performance Evaluation &amp; Quiz #2</td>
<td>Chapter 14</td>
<td>14-44; 14-45; 14-47</td>
</tr>
<tr>
<td></td>
<td>May 10&lt;sup&gt;th&lt;/sup&gt;</td>
<td><strong>FINAL EXAM - 4:30PM – 6:30PM</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>